



### Company Overview

Salute Incorporated employs highly trained U.S. military veterans to provide data center battery maintenance, equipment installation and cleaning. We understand the special demands of a mission critical data center, and can deliver results under challenging circumstances and tight deadlines.

### Our Mission

To provide the highest quality services for our customers while offering a gateway into the data center industry for those who have served our country.

### The Salute Difference

Our customers depend on Salute's services in mission critical environments. Core values of integrity, reliability and work ethic were honed in service to our country and are evident in everything we do. Our foundation for success is disciplined execution of all tasks with military precision.

### Our Teams

Salute's trained teams are what set us apart. Our veterans bring a high level of situational awareness to every project. They know exactly what to do—and what not to do—in a data center. They have a clear

**"We recently worked on a project where Salute was the white-space cleaning company (above and below floor). The workers were respectful, attentive to detail, and very aware of their surroundings when working around sensitive equipment. They did a fantastic job and I highly recommend them!"**

Matthew O'Hare, DC Construction Manager, Executive Construction Inc.

understanding of standards, MOP (Methods of Procedure), LOR (Level of Risk) and back out procedures, and carefully adhere to customer-specific requirements. At the same time, they are focused on providing the best customer experience possible. Salute's disciplined approach and procedure-driven services help mitigate risks and ensure predictable outcomes for your mission critical facilities.

### Our Leadership

Salute's founders include distinguished military veterans possessing more than 50 years of combined experience in data center infrastructure, power systems and operations management, who have run global operations and multi-site data center portfolios.

#### Data Center Cleaning Services

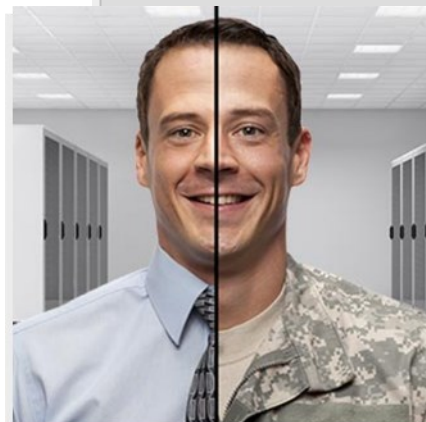
- Sub-floor cleaning
- General equipment cleaning
- Above floor surface cleaning
- Perforated tile cleaning
- Post-construction cleaning

#### Equipment Installation

- Technical Furniture
- Rack Installation
- Cable Management
- Raised Floor
- Data/Security Cage
- Containment

#### Battery Maintenance Services

- Maintenance of batteries
- Inspection
- Impedance testing
- Replacement of failing batteries
- Full battery string replacement



Contact Salute today to find out what a team of dedicated veterans can do for your data center.

**810.895.2074 | [info@saluteinc.com](mailto:info@saluteinc.com) | [www.saluteinc.com](http://www.saluteinc.com)**

**Mission Critical Services Executed With Military Precision**